

Project: Innovation Square

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Fabricator: Nexis3

Architect: Mauro Cringoli, RA at FORTIFIED

Project Scope: 60 Apartment-Style Student Housing Units

Applications: Kitchen and Bath

Location: Downtown Rochester, NY

Cost: Costs were based on 11/2021 prices in Rochester, NY

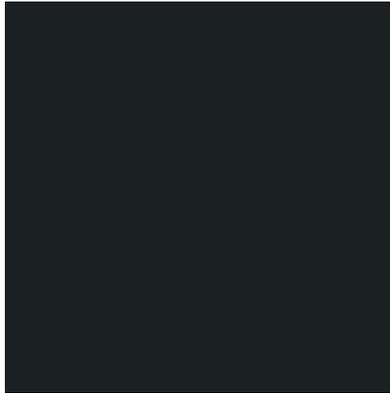


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Nexis3 priced three different products for this project...



Black Matte Laminate

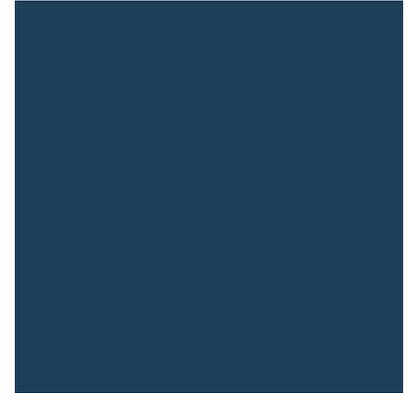
HPL priced with a
particleboard substrate



EGGER

*Indigo Blue PerfectSense
Lacquered Boards*

*PerfectSense has a medium
density fiberboard (MDF) substrate*

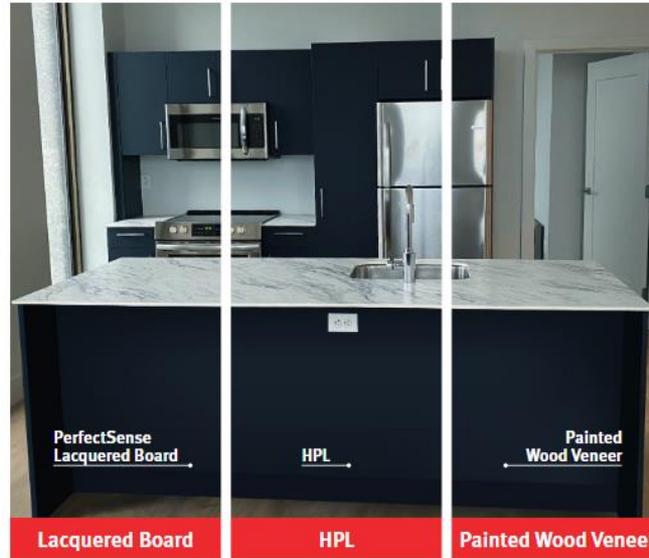


Painted Wood Veneer

*Wood veneer priced with a
medium density fiberboard
(MDF) substrate for slab
doors and Red Oak plywood
for case materials*

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Material Cost Comparison Overview



Material	Total Material & Labor Costs
Lacquered Board	\$136,425
HPL	\$169,470
Painted Wood Veneer	\$434,520

Comparison	Savings
Lacquered Board vs. HPL	19%
HPL vs. Veneer	61%
Lacquered Board vs. Veneer	69%

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Material	Material Costs	Total Material Costs (60 Units)
Lacquered Board	\$1,424	\$85,425
HPL	\$1,575	\$94,470
Painted Wood Veneer	\$5,092	\$305,520

PerfectSense Lacquered Board material cost savings:
 10% vs. High Pressure Laminate
 72% vs. Painted Wood Veneer

*Pricing estimates and details provided by:
 Jim VanHouter, Estimator & Business
 Development at Nexis3*

Note: Kitchen area is approx. 335 sq. ft. per unit.

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Material	Labor Hours/Unit	Total Labor Hours (60 Units)
Lacquered Board	34	2,040
HPL	50	3,000
Painted Wood Veneer	86	5,160

Material	Total Labor Costs (60 Units)
Lacquered Board	\$51,000
HPL	\$75,000
Painted Wood Veneer	\$129,000

PerfectSense Lacquered Board labor cost savings:
 32% vs. High Pressure Laminate
 60% vs. Painted Wood Veneer

Note: Kitchen area is approx. 335 sq. ft. per unit.

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Material	Total Material & Labor Costs (60 Units)
Lacquered Board	\$136,425
HPL	\$169,470
Painted Wood Veneer	\$434,520

PerfectSense Lacquered Board
total material & labor cost savings:
 19% vs. High Pressure Laminate
 69% vs. Painted Wood Veneer

“The customer was blown away by the finish, the cost and the schedule savings. We finished, on average, a week ahead of schedule.” – Jim VanHouter, Estimator & Business Development at Nexis3